



Advancing each generation.

## Alcoa Fastening Systems & Rings

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## Memo

From: Ron Chike  
To: AFSR-IDG Industrial Distribution Group  
Date: 2/2/2016  
Re: New Freight Policy

Effective January 1, 2016 we will implement our new Freight Policy as follows:

**Freight Policy: \$5 Handling Fee for all orders under \$50 or any Drop Ship order.**

The \$5 Handling Fee will apply to all "*Drop ship orders regardless of size to include Tool Parts orders.*" Tool Parts order minimum will remain the same at \$5.

Our Charter has always been to support Stocking Distributors and this new Freight Policy will have little effect on them. With many distributor sales growth strategies now being to sell all things to all markets through the use of the internet we are seeing a big increase in the "drop ship" type orders. This Freight Policy change will address our cost and increased time and demand requirements serving the market place.

Respectfully yours,

Ron Chike  
National sales Manager  
Alcoa Fastening Systems & Rings  
Industrial Distribution Group, IDG