



October 1, 2020

To: All Ken-Tool Warehouse Distributors

From: Ben Graham, VP of Sales

Subject: January 1, 2021 Price Increase

As customary we like to give our customers as much time as possible to manage any price changes.

Effective January 1, 2021 Ken-Tool will have a price increase of a weighted average of approximately 2.5%.

We last had an increase in June of 2019. Rising health care and labor cost are the main drivers of this increase.

Please find attached the new WD Price Sheet with an effective date of January 1, 2021.

Should you have any questions and or concerns, please feel free to reach out to me at [bgraham@kentool.com](mailto:bgraham@kentool.com) and or my cell 330.317.2793.

Also, please note we will be closed the following days in Q4, 2020:

November 26-27 for Thanksgiving  
December 24-Jan 1 for Holiday Shutdown/Maintenance.

Lastly, be on the lookout for our new catalog in early January. This catalog celebrates our 100-year history. You can download it now at <https://www.kentool.com/ken-tool-catalog/>

Appreciate your continued support of Ken-Tool. Proudly made in Akron, Ohio, USA since 1920.

Best Regards

A handwritten signature in blue ink that reads 'B. Graham'.

Ben Graham  
VP of Sales and Marketing