

NATS Vendor Proposal Form

Year: 2016

Vendor Name: American Power Pull
Program Date: 1/1/2016
Product Line: Chain Products, Cable Pullers, Hand Trucks, Load Binders, Form Jack, Web Strap, Pliers
Phone Number: 419-335-7050
Fax Number: 419-335-7070
Address: PO Box 109, 115 E Linfoot St
City/State/Zip: Wauseon, OH 43567
Website: www.americanpowerpull.com

NATS Contact: Edward Kraemer
Contact Address: PO Box 109, 115 E Linfoot St
City, State, Zip: Wauseon, OH 43567
Phone: 419-335-7050 Fax#: 419-335-7070
E-mail: eskraemer@americanpowerpull.com
Accounts Payable Contact: Rebecca Shelhart
Phone: 419-335-7050 Fax #: 419-335-7070
Email: rmosher@americanpowerpull.com

1) FREIGHT PREPAID POLICY: lbs (or) \$1,000 Dollars
Drop Shipments: [] NO [x] YES If YES, any minimum, or charge? \$10.00

2) PAYMENT TERMS: 2% 15th Prox Extended Dating? [x] NO [] YES

VOLUME ORDER DISCOUNTS OR EXTENDED DATING: Example: (\$5,000+ = 2%, 30-60-90)

Please see attached price sheet for any volume discounts

Larger quantities than those on price sheet are available by individual request

3) PUBLISHED STANDARD DISCOUNTS: Explanation:

List To Dealer:
User To Jobber:
Jobber To W/D:

PRICING IN EXCEL FORMAT

4) OTHER GROUP DISCOUNTS:

Ongoing:
[]
[]
[]
[]



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5) **PRICE CHANGES:** Effective Date Of Current Group Pricing: 5/1/2015

Advance Notification Of Price Changes: 60 Days 90 Days 120 Days

6) **MINIMUM ORDER SIZE OR INVOICE POLICY:**

Minimum Order: Tools: \$10.00 Parts: \$10.00

Handling Fee: \$5.00 on any order under \$10.00

7) **WARRANTY POLICY:** Please see our catalog for the various warranties on items. Abuse is not

Period Of Time: covered. Please contact American Power Pull with any defectives and

Reimbursement: we will let you know if item is field destroy or must be returned for

Procedure: inspection.

Credit Policy: _____

8) **STOCK ADJUSTMENT:**

% Of Sales: _____ Offset Order: 1 1/2 to 1 Handling Fee: 15%

9) **INDIVIDUAL MEMBER ADVERTISING ALLOWANCE:**

W/D Program 3 % Of Accrual Based On: previous year's purchases

Explain Advertising Program:

Will pay for print advertising. Claim must be sent to American Power Pull with proof of performance. Credit memo will be issued and sent to member

****THESE FUNDS ARE TO BE PAID DIRECTLY FROM THE VENDOR TO MEMBER****

What Is The Claim Procedure? (Be Specific)

Please see above



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10) **GROUP REBATE:**

An annual rebate can be earned on the GROUP's annual net purchases based on the following:

<u>Annual Purchases OR % Of Increase</u>	<u>% Of Rebate</u>
\$20,000+	1%
\$35,000+	2%
\$50,000+	3%

****PAID TO NATS HEADQUARTERS AND DISTRIBUTED TO THE MEMBERS****

11) **INDIVIDUAL REBATE:**

Individual member rebate earned on growth over the previous year based on the following:

<u>% Of Growth</u>	<u>% Of Rebate</u>

PAID TO: Headquarters For Distribution Directly By Vendor To Member

12) **"NATS" QUARTERLY FLYER PROGRAM:**

The "NATS" flyer is produced four (4) times a year. It is used to highlight specific manufacturers and specific products. The products are agreed upon by the members and the manufacturers.

The flyer is used by members and customized to their business.

-Is your factory interested in participating in this flyer? The cost is \$500.00 per page or part thereof:

YES NO


-Will you offer special pricing on the flyer items for the three (3) month period this flyer is in effect?

YES NO

13) **HEADQUARTERS ALLOWANCE:** (% or \$ Amount) 1%

Paid: Quarterly (preferred) Annually

**This proposal shall become a legal contract when signed and accepted by both the vendor and an authorized "NATS" representative. This contract will remain in effect for the calendar year listed on the top of page one (1). Any changes or revisions must be accepted and approved by both parties and confirmed with a new proposal form.


Factory Authorized Representative

1/20/2016
Date

NATS Representative

Date



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