

2018 NATS Vendor Proposal



Vendor Name: _____ **Main Contact:** _____
Program Date: _____ **Phone:** _____ **Fax:** _____
Product Line: _____ **E-mail:** _____
Phone: _____ **Fax:** _____ **Second Contact:** _____
Vendor Address: _____ **Phone:** _____ **Fax:** _____
City/State/Zip: _____ **E-mail:** _____
Website: _____ **Accounts Payable Contact:** _____
Main Contact Address: _____ **Phone:** _____ **Fax:** _____
City/State/Zip: _____ **E-mail:** _____

1) **FREIGHT PREPAID POLICY:** _____ lbs (or) _____ Dollars
Drop Shipments: NO YES If YES, any minimum, or charge? _____
Minimum Order: Tools: _____ Parts: _____
Handling Fee: _____

2) **PAYMENT TERMS:** _____ Extended Dating? YES NO
(NET, DAYS, AND/OR PROX) (SEE BELOW)

VOLUME ORDER DISCOUNTS OR EXTENDED DATING: Example: (\$5,000+ = 2%, 30-60-90)

3) **PUBLISHED STANDARD DISCOUNTS:**

**** ALL NATS PRICE SHEETS MUST BE IN EXCEL FORMAT WITH AN ASSIGNED "NATS PRICE" COLUMN ****

List To Dealer: _____ Details: _____
User To Jobber: _____
Jobber To W/D: _____

4) **PRICE CHANGES:** Effective Date Of Current Group Pricing: _____

Advance Notification Of Price Changes: 60 Days 90 Days 120 Days

The Association of North American Tool Suppliers

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6) **OTHER GROUP DISCOUNTS:**

Ongoing: _____

7) **WARRANTY POLICY:**

Period Of Time: _____
Reimbursement: _____
Procedure: _____

Credit Policy: _____

8) **STOCK ADJUSTMENT:**

% Of Sales: _____ Offset Order: _____ Handling Fee: _____

****THESE FUNDS ARE TO BE PAID DIRECTLY FROM THE VENDOR TO MEMBER****

9) **MARKET DEVELOPMENT FUNDS:** (ie. Trade Shows, Marketing Materials, etc.)

MDF Funds: YES NO

Details: _____

10) **INDIVIDUAL MEMBER CO-OP/ADVERTISING ALLOWANCE:** (ie. Individual Catalogs/Flyers)

W/D Program _____ % Of Accrual Based On: _____

Explain Advertising Program:

What Is The Claim Procedure? Please explain: _____

14) **NATS QUARTERLY FLYER PROGRAM:**

This program is a unique sales tool to help NATS members advertise select manufacturers and their product line. Flyer items are selected and agreed upon the members and manufacturers. We encourage all participating vendors to offer special pricing on new or popular items to help drive sales. To view a sample flyer, please contact Michelle.

Are you interested in participating in this flyer? YES NO
Flyer Ad Fee; \$650.00 for a full page ad or \$350.00 for a half page ad

Have a unique idea for a promotion?

NATS members are always interested in closeouts or group buys on select items, and group volume purchases. Interested in a four or eight page flyer dedicated strictly to your product line?
Feel free to call or email us to discuss these opportunities further.

15) **HEADQUARTERS ALLOWANCE:** (% or \$ Amount) _____

Paid: Quarterly (preferred) Annually

This fee helps NATS headquarters operate and enables us to administer your program efficiently.

Upon submitting this form, please enclose all relative program information and send to michelle@natsonline.org or sandor@natsonline.org. All participating vendors' agree to notify NATS headquarters of current price sheets, price updates, quarterly sales figures, promotions, new products, terms and conditions, warranty, and policies.

**This proposal shall become a legal contract when signed and accepted by both the vendor and an authorized NATS representative. This contract will remain in effect for the calendar year listed on the top of page one. Any changes or revisions must be accepted and approved by both parties and confirmed with a new proposal form.

Factory Authorized Representative

Date

NATS Authorized Representative

Date

WE VALUE YOUR PARTNERSHIP





CREDIT AND FREIGHT POLICY

TERMS 2% 10th Proximo, Net 25th on approval of credit. Billing commences on the 26th day of each month. Terms of payment are based on the date of shipment. All invoices payable in U.S. dollars. Invoices may be paid with VISA, MasterCard or Discover credit cards

FREIGHT POLICY F.O.B. Newark, NJ. Freight is allowed on shipments within continental U.S.A. and Canada on orders of \$1,250 or more, net billing. Freight is allowed on shipments to Alaska, Hawaii and Puerto Rico on orders of \$2,500 or more, net billing. Warehouse Distributor shipments, will be made in standard quantities shown on current Warehouse Distributor Price List.

FREIGHT CLAIMS Claims for lost or damaged freight should be filed by consignee with the carrier. We will do all possible to assist in preparation of claims.

SHORTAGE CLAIMS Claims for shortages will be allowed only when reported within 10 days of receipt of shipment.

MINIMUM ORDER Minimum net billing is \$35.00



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PRODUCT WARRANTY/SERVICE

LIMITED WARRANTY S & G TOOL AID CORP. warrants its products to the final purchaser against defective workmanship and material. In the event of merchandise failure, tools must be returned freight prepaid to the factory for repair or replacement. Tools showing indication of abuse, misuse or altering will not be replaced or credited. We do not warrant longevity of bulbs, batteries or horns. We do not warrant drills or pick points worn or broken through use. We do not warrant proof chain products. S & G TOOL AID CORP. shall not be liable for any incidental or consequential damages for breach of any written or implied warranty on any of its products. Some states do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to you. This warranty gives you specific legal rights, and you may also have rights which vary from state to state.

RETURN GOODS POLICY

RETURNED GOODS Returned merchandise will not be accepted without written permission from the factory. A return must be accompanied by a Purchase Order of equal or offsetting value. Returns are limited to 5% of total purchases during the previous 12 month period. Only one return allowed within a twelve month period. Goods must be in resalable condition. Used or broken tools will not be accepted for credit. Parts will not be accepted for credit. All returned goods must be shipped freight prepaid. Credit allowance will be issued at net purchase price less 15% re-handling charge. Merchandise must be listed on the current price list.

4/15/14