

2018 NATS Vendor Proposal



Vendor Name: _____ **Main Contact:** _____
Program Date: _____ **Phone:** _____ **Fax:** _____
Product Line: _____ **E-mail:** _____
Phone: _____ **Fax:** _____ **Second Contact:** _____
Vendor Address: _____ **Phone:** _____ **Fax:** _____
City/State/Zip: _____ **E-mail:** _____
Website: _____ **Accounts Payable Contact:** _____
Main Contact Address: _____ **Phone:** _____ **Fax:** _____
City/State/Zip: _____ **E-mail:** _____

1) **FREIGHT PREPAID POLICY:** _____ lbs (or) _____ Dollars
Drop Shipments: NO YES If YES, any minimum, or charge? _____
Minimum Order: Tools: _____ Parts: _____
Handling Fee: _____

2) **PAYMENT TERMS:** _____ Extended Dating? YES NO
(NET, DAYS, AND/OR PROX) (SEE BELOW)

VOLUME ORDER DISCOUNTS OR EXTENDED DATING: Example: (\$5,000+ = 2%, 30-60-90)

3) PUBLISHED STANDARD DISCOUNTS:

**** ALL NATS PRICE SHEETS MUST BE IN EXCEL FORMAT WITH AN ASSIGNED "NATS PRICE" COLUMN ****

List To Dealer: _____ Details: _____
User To Jobber: _____
Jobber To W/D: _____

4) PRICE CHANGES: Effective Date Of Current Group Pricing: _____

Advance Notification Of Price Changes: 60 Days 90 Days 120 Days

The Association of North American Tool Suppliers

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6) **OTHER GROUP DISCOUNTS:**

Ongoing: _____

7) **WARRANTY POLICY:**

Period Of Time: _____
Reimbursement: _____
Procedure: _____

Credit Policy: _____

8) **STOCK ADJUSTMENT:**

% Of Sales: _____ Offset Order: _____ Handling Fee: _____

****THESE FUNDS ARE TO BE PAID DIRECTLY FROM THE VENDOR TO MEMBER****

9) **MARKET DEVELOPMENT FUNDS:** (ie. Trade Shows, Marketing Materials, etc.)

MDF Funds: YES NO

Details: _____

10) **INDIVIDUAL MEMBER CO-OP/ADVERTISING ALLOWANCE:** (ie. Individual Catalogs/Flyers)

W/D Program _____ % Of Accrual Based On: _____

Explain Advertising Program:

What Is The Claim Procedure? Please explain: _____

11) **GROUP REBATE:** **REBATES PAID TO NATS HEADQUARTERS AND ARE DISTRIBUTED TO NATS MEMBERS**

An annual rebate can be earned on the group's annual net purchases or % of growth. Please fill in details below.

ANNUAL PURCHASES OR % OF GROWTH

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% OF REBATE

12) **INDIVIDUAL REBATE:** **PAID TO: NATS HQ FOR DISTRIBUTION DIRECTLY BY VENDOR TO MEMBER

Individual member rebate can be earned on growth over the previous year. Please fill in details below.

% OF GROWTH

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% OF REBATE

13) **VENDOR PROGRAM NOTES:**

14) **NATS QUARTERLY FLYER PROGRAM:**

This program is a unique sales tool to help NATS members advertise select manufacturers and their product line. Flyer items are selected and agreed upon the members and manufacturers. We encourage all participating vendors to offer special pricing on new or popular items to help drive sales. To view a sample flyer, please contact Michelle.

Are you interested in participating in this flyer? YES NO
Flyer Ad Fee; \$650.00 for a full page ad or \$350.00 for a half page ad

Have a unique idea for a promotion?

NATS members are always interested in closeouts or group buys on select items, and group volume purchases. Interested in a four or eight page flyer dedicated strictly to your product line?
Feel free to call or email us to discuss these opportunities further.

15) **HEADQUARTERS ALLOWANCE:** (% or \$ Amount) _____

Paid: Quarterly (preferred) Annually

This fee helps NATS headquarters operate and enables us to administer your program efficiently.

Upon submitting this form, please enclose all relative program information and send to michelle@natsonline.org or sandor@natsonline.org. All participating vendors' agree to notify NATS headquarters of current price sheets, price updates, quarterly sales figures, promotions, new products, terms and conditions, warranty, and policies.

**This proposal shall become a legal contract when signed and accepted by both the vendor and an authorized NATS representative. This contract will remain in effect for the calendar year listed on the top of page one. Any changes or revisions must be accepted and approved by both parties and confirmed with a new proposal form.

Factory Authorized Representative

Date

NATS Authorized Representative

Date

WE VALUE YOUR PARTNERSHIP





NEW DEFECTIVE POLICY

Any E-Z Red product found to be new defective should be returned to E-Z Red for replacement. Credit will not be issued for field scrap of new defectives. New defective products which are returned to E-Z Red for warranty credit and found to not be defective will be denied credit and returned at the customer's cost. End users who purchase an E-Z Red product found to be new defective are encouraged to contact E-Z Red directly for expedited replacement and resolution.

To our valued customers:

The E-Z Red Company is instituting a standardized policy for New Defective products and we are requesting your assistance to implement it.

Should any of your customers purchase an E-Z Red product determined to be new defective, we are asking that you please have your customer contact us directly at the following for expedited resolution.

Via Telephone: 1-800-522-7947

Via E-mail: warranty@ezred.com

E-Z Red will replace the new defective product directly to your customer and arrange for the return of the defective in order to reduce your paperwork, minimize the turnaround time and increase overall customer satisfaction. It is our goal to do everything in our power to prevent any customer from receiving a new defective product. If however that should occur, we believe this new policy will allow us to react promptly and correct the situation to the customer's immediate satisfaction.

If you have any questions regarding this new policy, please feel free to contact us directly at your convenience.

PACK LIST STATEMENT

Please report all shipping discrepancies to the E-Z Red Company within 10 business days of delivery for resolution. Failure to notify the E-Z Red Company within 10 business days will forfeit your right to resolve discrepancies. We will no longer re-ship shorted product, but we will offer credit. Any items shorted in your shipment will need to please be placed on a new Purchase Order and will ship pre-paid provided the original order qualified for freight allowed status.

All international shipments are sent FOB Deposit, NY. International customers are responsible for any and all duties, tariffs, taxes, and fees resulting from the importation of E-Z Red Company products. The E-Z Red Company assumes no responsibility for any duties, tariffs, taxes, or fees incurred. If any E-Z Red Company products are delivered by a carrier to an international customer with these fees unpaid, and any resulting fees are charged to E-Z Red Company, we reserve the right to charge the customer for any and all fees and the inclusion of a 10% surcharge.



OVERSTOCK RETURN POLICY

All overstock returns must be issued a Return Goods Authorization number prior to being returned. Please contact customer service to receive an RGA number. Failure to implement the RGA number may delay or prevent receipt of credit.

Overstock returns are subject to a 15% restocking fee. All transportation charges for overstock returns are the responsibility of the customer.

All returns will be audited and inspected upon receipt. All products received must be in salable condition. Any goods found to be damaged, opened, used, marked, labeled by 2nd or 3rd parties, or in any other condition which may prevent or impede resale will not be credited. Rejected items may be returned at customer expense if you so choose. Credits for overstock returns which meet all conditions will be issued within 10 business days.

Goods damaged or lost in transit will not be credited. Shipments damaged in transit will be reported to the sender immediately, and customer is responsible for any damage claims filed with transportation companies. E-Z Red will provide photographic documentation of damage upon request.

Any items which have been discontinued for more than 24 months are not eligible for overstock return. Any items which were purchased at promotional or close-out pricing are not eligible for overstock return.

WARRANTY RETURN POLICY

Warranty and/or repair items received by the EZ Red repair department which include a proof of purchase and are under warranty will be repaired or replaced at EZ Red Company's discretion. Those items will then be returned to the shipper.

For any warranty items received by the EZ Red warranty and repair department which are out of warranty, missing a proof of purchase, or for any other reason are not suitable for repair, the following procedure will take place:

The warranty and repair department will make two attempts to contact the sender to resolve the issue. If the sender does not respond within 60 days, the item(s) in question will be recycled and/or destroyed. No repairs, replacements or credits will be issued for those items that are left without response for 60 days. The EZ Red Company assumes no liability for items left without response over 60 days.