

2018 NATS Vendor Proposal



Vendor Name: Mastercool Inc. Main Contact: Jeff Wiedecke
Program Date: 1/1/2018 to 12/31/2018 Phone: 973-252-9119 Fax: 973-252-2455
Product Line: AC Tools E-mail: jeff@mastercool.com
Phone: 973-252-9119 Fax: 973-252-2455 Second Contact: Jan Testa
Vendor Address: 1 Aspen Drive Phone: 973-252-9119 Fax: 973-252-2455
City/State/Zip: Randolph, NJ 07869 E-mail: jant@mastercool.com
Website: www.mastercool.com Accounts Payable Contact: Elvie Mokari
Main Contact Address: 1 Aspen Drive Phone: 973-252-9119 Fax: 973-252-2455
City/State/Zip: Randolph, NJ 07869 E-mail: Elvie@mastercool.com

1) FREIGHT PREPAID POLICY: lbs (or) \$1,500.00 Dollars
Drop Shipments: [] NO [X] YES If YES, any minimum, or charge? Quoted price plus freight
Minimum Order: Tools: \$50.00 Parts: \$50.00
Handling Fee: \$10.00 if under \$50.00 minimum.

2) PAYMENT TERMS: 2% 10 prox. Extended Dating? [] YES [X] NO
(NET, DAYS, AND/OR PROX) (SEE BELOW)

VOLUME ORDER DISCOUNTS OR EXTENDED DATING: Example: (\$5,000+ = 2%, 30-60-90)
Contact Jeff Wiedecke for special quotes on group quantity purchases,
phone# 201-709-0741

3) PUBLISHED STANDARD DISCOUNTS:

ALL NATS PRICE SHEETS MUST BE IN EXCEL FORMAT WITH AN ASSIGNED "NATS PRICE" COLUMN

List To Dealer: Details: Mastercool does not publish jobber or list.
User To Jobber:
Jobber To W/D:

4) PRICE CHANGES: Effective Date Of Current Group Pricing: January 1, 2018
Advance Notification Of Price Changes: [X] 60 Days [] 90 Days [] 120 Days

6) **OTHER GROUP DISCOUNTS:**

Ongoing: Contact Jeff Wiedecke for special quotes on group quantity purchases,
phone# 201-709-0741

See Price Sheet.

7) **WARRANTY POLICY:** 1 Year

Period Of Time: _____

Reimbursement: _____

Procedure: Contact Mastercool by phone or website for RGA.

Credit Policy: Contact Elvie at 973-252-9119

8) **STOCK ADJUSTMENT:**

% Of Sales: 5% Offset Order: 2 for 1 Handling Fee: 15% on prods. above the allowed 5%

****THESE FUNDS ARE TO BE PAID DIRECTLY FROM THE VENDOR TO MEMBER****

9) **MARKET DEVELOPMENT FUNDS:** (ie. Trade Shows, Marketing Materials, etc.)

MDF Funds: YES NO

Details: _____

10) **INDIVIDUAL MEMBER CO-OP/ADVERTISING ALLOWANCE:** (ie. Individual Catalogs/Flyers)

W/D Program 1 % Of Accrual Based On: Total Net Sales.

Explain Advertising Program: _____

What Is The Claim Procedure? Please explain: Paid to individual members.

Contact Elvie at 973-252-9119

