

NATS Vendor Proposal Form

Year: 2013

Vendor Name: _____ NATS Contact: _____
Program Date: _____ Contact Address: _____
Product Line: _____ City, State, Zip: _____
Phone Number: _____ Phone: _____ Fax#: _____
Fax Number: _____ E-mail: _____
Address: _____ Accounts Payable Contact: _____
City/State/Zip: _____ Phone: _____ Fax #: _____
Website: _____ Email: _____

1) FREIGHT PREPAID POLICY: _____ lbs (or) _____ Dollars
Drop Shipments: NO YES If YES, any minimum, or charge? _____

2) PAYMENT TERMS: _____ Extended Dating? NO YES

VOLUME ORDER DISCOUNTS OR EXTENDED DATING: Example: (\$5,000+ = 2%, 30-60-90)

3) PUBLISHED STANDARD DISCOUNTS: Explanation: _____
List To Dealer: _____
User To Jobber: _____
Jobber To W/D: _____

PRICING IN EXCEL FORMAT

4) OTHER GROUP DISCOUNTS:
Ongoing: _____



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809 East 42nd Street, Brooklyn, NY 11210
p. 718.434.6287 / f. 718.434.4185
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5) **PRICE CHANGES:** Effective Date Of Current Group Pricing: _____

Advance Notification Of Price Changes: 60 Days 90 Days 120 Days

6) **MINIMUM ORDER SIZE OR INVOICE POLICY:**

Minimum Order: Tools: _____ Parts: _____

Handling Fee: _____

7) **WARRANTY POLICY:** _____

Period Of Time: _____

Reimbursement: _____

Procedure: _____

Credit Policy: _____

8) **STOCK ADJUSTMENT:**

% Of Sales: _____ Offset Order: _____ Handling Fee: _____

9) **INDIVIDUAL MEMBER ADVERTISING ALLOWANCE:**

W/D Program _____ % Of Accrual Based On: _____

Explain Advertising Program:

****THESE FUNDS ARE TO BE PAID DIRECTLY FROM THE VENDOR TO MEMBER****

What Is The Claim Procedure? (Be Specific)



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10) **GROUP REBATE:**

An annual rebate can be earned on the GROUP's annual net purchases based on the following:

Annual Purchases OR % Of Increase

% Of Rebate

****PAID TO NATS HEADQUARTERS AND DISTRIBUTED TO THE MEMBERS****

11) **INDIVIDUAL REBATE:**

Individual member rebate earned on growth over the previous year based on the following:

% Of Growth

% Of Rebate

PAID TO: Headquarters For Distribution Directly By Vendor To Member

12) **"NATS" QUARTERLY FLYER PROGRAM:**

The "NATS" flyer is produced four (4) times a year. It is used to highlight specific manufacturers and specific products. The products are agreed upon by the members and the manufacturers.

The flyer is used by members and customized to their business.

-Is your factory interested in participating in this flyer? The cost is \$500.00 per page or part thereof:

YES NO

-Will you offer special pricing on the flyer items for the three (3) month period this flyer is in effect?

YES NO

13) **HEADQUARTERS ALLOWANCE:** (% or \$ Amount) _____

Paid: Quarterly (preferred) Annually

**This proposal shall become a legal contract when signed and accepted by both the vendor and an authorized "NATS" representative. This contract will remain in effect for the calendar year listed on the top of page one (1). Any changes or revisions must be accepted and approved by both parties and confirmed with a new proposal form.

Factory Authorized Representative

Date

NATS Representative

Date



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