



Monday, January 30, 2023

### **Lisle Pricing Update**

We are adjusting pricing with details below. Our last adjustment was effective July 1, 2022.

#### ***These changes take effect April 3, 2023.***

The weighted average effect of the total price adjustment is 3.50%. The weighted average calculation by product line:

- Tools 3.15%
- Creepers 7.83%
- Lube & Tire Products 5.77%

This update includes continued changes in:

- Labor and Benefit Costs
- Plastic Resin & Molding Costs
- Domestic Freight Costs
- Some Domestic Raw Material Costs

When figuring this adjustment, we also included the effect of reductions in:

- International Freight Costs
- Some Domestic Raw Material Costs

We do not calculate a straight percentage price adjustment across our entire line. We calculate pricing for each tool and component and set the prices individually.

A Microsoft Excel file with Dealer, Jobber, and WD prices (plus suggested prices for Canada) along with other pertinent item data is available. Feel free to request this file by e-mailing [sales@lislecorp.com](mailto:sales@lislecorp.com) or by calling customer service at 712-542-5101

Please do not hoard quantities of items with larger price increases. If we see this type of activity, we may limit quantities so all customers have a chance to purchase.

If you have questions regarding these changes or any other topics please let us know. We appreciate your support of Lisle products. We have good inventory levels on most items again and look forward to launching several new products in 2023.