



PBT USA Inc  
EIN: 80 - 0761701

13795 Rider Trail North  
Suite 109, Earth City  
MO 63045

Phone: 1 314 219 0999  
Fax: 1 314 219 0097

Internet: [www.pbtusa.com](http://www.pbtusa.com)  
Email: [sales@pbtusa.com](mailto:sales@pbtusa.com)

October 31, 2022

Dear Customer Partners,

We would like to take this opportunity to thank you for your continued business and support.

Please be advised that due to continued inflation and global cost pressures across materials, freight, labor and distribution over the past 10 months, PBT is forced to implement a price increase effective January 1, 2023.

As always, we have endeavoured to keep our costs to you down, as noted by prices remaining steady for 2019,2020 and 2021 with an increase only passed on in 2022.

While our costs have continued to increase over that past year, we find it necessary to implementing an increase of 5% for 2023.

We appreciate your understanding and look forward to partnering with you during these extraordinary times through the remainder of 2022 and 2023.

Best Regards

  
\_\_\_\_\_  
Vanessa Rathbone  
Finance Manager