



December 17, 2020

Dear Valued Customer,

On behalf of STANLEY Engineered Fastening, we would like to thank you for your continuous support and dedication to our organization. We write to provide notice of changes to our product portfolio, commercial policies and retail program.

STANLEY Engineered Fastening is committed to efficiency and complexity reduction in our manufacturing footprint. As such, we have elected to discontinue a discrete number of SKU's in our Aftermarket product portfolio and implement an increased minimum order value (MOV). The product line rationalization will take effect March 1, 2021 and our new MOV will take effect on February 1, 2021.

Appendix A lists the products that will be discontinued on March 1, 2021. All orders placed on or after February 1, 2021 will be subject to a minimum order value of \$500.

After careful consideration, STANLEY Engineered Fastening has elected not to execute a retail program for 2021. While there will be no formal retail program, your current pricing will remain in effect on January 1, 2021 and you will continue to receive a 30-day advanced notice of any price changes. All additional terms of the 2020 program are null and void as of December 31, 2020.

Please direct any inquiries regarding these changes to the following email address: Industrial_Marketing@sbdinc.com. We thank you for your continued business and support.

Sincerely,

Linda Camposano
Sr. Global Director Channel & Distribution
STANLEY Engineered Fastening

Appendix A

Effective **March 1, 2021** the following SKU's will be discontinued:

SEF Part Number	Part Description	SEF Part Number	Part Description
PNT110-I-KIT	PNT110 POP NUT KIT INCH	59442	POP SD44BS SHOP PACK
PS15-KIT	PS15 RIVET TOOL MRO KIT	59467	POP SD812BS SHOP PACK
PS10-BL	RIVET TOOL-BLISTER	59492	POP AD68ABS SHOP PACK
PNT110-M-KIT	PNT110 POP NUT KIT METRIC	5503-14L	TAPERSERT M14X1.25 LONG
57490	POP AD66ABS THRIFT PACK	59581	POP AD8187TFBS SHOP PACK
57488	POP AD64ABS THRIFT PACK	60980	POP BODY SHOP RIVET ASSORTMENT
61946	POP SWIVELHEAD RIVETOOL	59480	POP AD46ABS SHOP PACK
PRG544	PNEUMATIC/HYDRAULIC TOOL	59477	POP AD44ABS SHOP PACK
PS15-CS	POPSet Prof Hand Plier - CS	59456	POP SD66BS SHOP PACK
PRG510A-PLUS	PNEUMATIC TOOL	59498	POP AD84ABS SHOP PACK
PS45	POPSet Heavy Duty Lever Tool	57833	SHT MTL INS TKS2-610-42 PKG
60930	RIVETOOL PLASTIC RIVET AS SOLD	59495	POP AD610ABSLF SHOP PACK
59490	POP AD66ABS SHOP PACK	PNT110-M	POP NUT Hand Plier - Met Flat
57487	POP AD62ABS THRIFT PACK	59461	POP SD610BSLF SHOP PACK
59580	POP AD8140TFBS SHOP PACK	57827	SHT MTL INS TKS2-518-150 PKG
57477	POP AD44ABS THRIFT PACK	60442	POP SD44BS PRO PACK
57442	POP SD44BS THRIFT PACK	60493	POP AD68ABSLF PRO PACK
57480	POP AD46ABS THRIFT PACK	59535	POP AD88BS SHOP PACK
59465	POP SD86BS SHOP PACK	57662	POP ABUP 3/16 THRIFT PACK
57446	POP SD46BS THRIFT PACK	4640-10	MTRK TOOL M10X1.25
59466	POP SD88BS SHOP PACK	PNT110-I	POP NUT Hand Plier - Imp Flat
59488	POP AD64ABS SHOP PACK	60491	POP AD66ABSLF PRO PACK
57825	SHT MTL INS TKS2-420-165 PKG	770-3159	BALKAMP R-PACK M12X1.5
59459	POP SD68BSLF SHOP PACK	60488	POP AD64ABS PRO PACK
59493	POP AD68ABSLF SHOP PACK	60446	POP SD46BS PRO PACK
59491	POP AD66ABSLF SHOP PACK	59443	POP SK44BS SHOP PACK
59447	POP SD48BS SHOP PACK	59458	POP SD68BS SHOP PACK
59582	POP AD8620TFBS SHOP PACK	57736	PLAS RIV M26-0630-08 THRIFT PK
59457	POP SD66BSLF SHOP PACK	59464	POP SD84BS SHOP PACK
59497	POP AD612ABSLF SHOP PACK	57832	SHT MTL INS TKS2-580-33 PKG
57735	PLAS RIV M26-0630-03 THRIFT PK	550	MTRK SP/PL 7/8-18 1/2 5/8
59499	POP AD86ABS SHOP PACK	59454	POP SD64BS SHOP PACK
57840	SHT MTL INS TKS2-420-260 PKG	60447	POP SD48BS PRO PACK
5618	VOLKSWAGEN/AUDI OSP REPAIR KIT	57834	SHT MTL INS TKS2-8125-38 PKG
60930-KIT	PLASTIC RIVET TOOL KIT	5835	POP A/M DISPLAY
59446	POP SD46BS SHOP PACK	5825	UNF THD REPAIR CENTER
59500	POP AD812ABS SHOP PACK	5820	UNC THD REPAIR CENTER

SEF Part Number	Part Description	SEF Part Number	Part Description
60495	POP AD610ABSLF PRO PACK	5503-14E	TAPERSERT M14X1.25
57831	SHT MTL INS TKS2-470-20 PKG	59487	POP AD62ABS SHOP PACK
59536	POP AD812BS SHOP PACK	59494	POP AD610ABS SHOP PACK
57829	SHT MTL INS TKS2-616-150 PKG	59484	POP AD54ABS SHOP PACK
59463	POP SD61BSLF SHOP PACK	60457	POP SD66BSLF PRO PACK
57741	PLAS RIV M26-0630-22 THRIFT PK	57822	SHT MTL INS TKS2-832-080 PKG
57752	PLAS RIV M27-0700-02 THRIFT PK	57660	POP SBUP 1/8 THRIFT PACK
57844	SHT MTL INS TKS2-616-312 PKG	770-3158	BALKAMP R-PACK 10-32
60459	POP SD68BSLF PRO PACK	59662	POP ABUP 3/16 SHOP PACK
57824	SHT MTL INS TKS2-1032-130	4973-12	MTRK TOOL M12X1.5
57732	PLAS RIV M26-0630-02 THRIFT PK	59473	POP AD42ABS SHOP PACK
57748	PLAS RIV M26-0660-05 THRIFT PK	60580	POP AD8140TFBS PRO PACK
57842	SHT MTL INS TKS2-518-312 PKG	59534	POP AD86BS SHOP PACK
60582	POP AD8620TFBS PRO PACK	59462	POP SD612BS SHOP PACK
59551	POP SSD68SSBS SHOP PACK	AD84ABS	ALUM OPEN END RIVET
57835	SHT MTL INS TKS2-1015-38 PKG	59445	POP SD45BS SHOP PACK
57438	POP SD42BS THRIFT PACK	60454	POP SD64BS PRO PACK
57661	POP ABUP 1/8 THRIFT PACK	57747	PLAS RIV M26-0660-04 THRIFT PK
59603	POP AD86H SHOP PACK	770-3157	BALKAMP R-PACK 12-24
57473	POP AD42ABS THRIFT PACK	57714	PLAS RIV M26-0500-07 THRIFT PK
57823	SHT MTL INS TKS2-1024-130	60456	POP SD66BS PRO PACK
59496	POP AD612ABS SHOP PACK	57712	PLAS RIV M26-0500-01 THRIFT PK
57721	PLAS RIV M26-0600-01 THRIFT PK	60477	POP AD44ABS PRO PACK
59444	POP SD44BSLF SHOP PACK	60481	POP AD48ABS PRO PACK
59528	POP AD68BSLF SHOP PACK	ABUP 3/16	BACK-UP WASHER
59489	POP AD64ABSLF SHOP PACK	59550	POP SSD66SSBS SHOP PACK
57715	PLAS RIV M26-0500-02 THRIFT PK	59460	POP SD610BS SHOP PACK
59481	POP AD48ABS SHOP PACK	5521-8-2	THD REPAIR KIT HARLEY DAV
5540-6	THD REPAIR KIT 3/8-20UN	60526	POP AD66BSLF PRO PACK
60490	POP AD66ABS PRO PACK	57838	SHT MTL INS TKS2-1024-225 PKG
5856	POP DISPLAY	59476	POP AD43ABS SHOP PACK
4640-12	MTRK TOOL M12X1.25	59485	POP AD56ABS SHOP PACK
59438	POP SD42BS SHOP PACK	2288-1	MTRK TOOL 12-24UNC
57720	PLAS RIV M26-0500-09 THRIFT PK	60458	POP SD68BS PRO PACK
59549	POP SSD64SSBS SHOP PACK	60535	POP AD88BS PRO PACK
60492	POP AD68ABS PRO PACK	59478	POP AD44ABSLF SHOP PACK
5834	SAV-A-THREAD DISPLAY RACK	59441	POP SD43BS SHOP PACK
57737	PLAS RIV M26-0630-10 THRIFT PK	59525	POP AD66BS SHOP PACK
59455	POP SD64BSLF SHOP PACK	60443	POP SK44BS PRO PACK
59526	POP AD66BSLF SHOP PACK	60466	POP SD88BS PRO PACK

SEF Part Number	Part Description	SEF Part Number	Part Description
59486	POP AD58ABS SHOP PACK	60523	POP AD64BS PRO PACK
59542	POP SSD44SSBS SHOP PACK	60487	POP AD62ABS PRO PACK
60464	POP SD84BS PRO PACK	60445	POP SD45BS PRO PACK
60530	POP AD610BSLF PRO PACK	59530	POP AD610BSLF SHOP PACK
60500	POP AD812ABS PRO PACK	59801	POP(SD666BSLF025)100PACK
57839	SHT MTL INS TKS2-1032-225 PKG	60531	POP AD612BS PRO PACK
770-3156	BALKAMP R-PACK 8-32	60522	POP AD62BS PRO PACK
60524	POP AD64BSLF PRO PACK	PRN811	8 SIZE NOSEPIECE
4650	CYCLE SAVER REPAIR SET	60467	POP SD812BS PRO PACK
60532	POP AD612BSLF PRO PACK	60480	POP AD46ABS PRO PACK
4973-14	MTRK TOOL M14X1.5	60450	POP SD54BS PRO PACK
60528	POP AD68BSLF PRO PACK	59531	POP AD612BS SHOP PACK
60461	POP SD610BSLF PRO PACK	59511	POP AD44BS SHOP PACK
59605	POP AD66H SHOP PACK	59479	POP AD45ABS SHOP PACK
60444	POP SD44BSLF PRO PACK	59449	POP SD53BS SHOP PACK
60455	POP SD64BSLF PRO PACK	59601	POP AD68H SHOP PACK
60478	POP AD44ABS LF PRO PACK	59523	POP AD64BS SHOP PACK
59439	POP SK42BS SHOP PACK	8747-12	PTOOL M12X1.75 REPLC W/3747-12
59533	POP AD84BS SHOP PACK	60489	POP AD64ABS LF PRO PACK
59450	POP SD54BS SHOP PACK	59529	POP AD610BS SHOP PACK
59527	POP AD68BS SHOP PACK	60529	POP AD610BS PRO PACK
59660	POP SBUP 1/8 SHOP PACK	60438	POP SD42BS PRO PACK
59482	POP AD52ABS SHOP PACK	59673	POP SD8625UGX SHOP PACK
59532	POP AD612BS LF SHOP PACK	59800	POP(SD84BS038) SHOP PACK
60494	POP AD610ABS PRO PACK	60471	POP AD34ABS PRO PACK
60465	POP SD86BS PRO PACK	59567	POP SSD62BS SHOP PACK
60527	POP AD68BS PRO PACK	59568	POP SSD64BS SHOP PACK
60533	POP AD84BS PRO PACK	59672	POP SD8375UG SHOP PACK
57837	SHT MTL INS TKS2-832-130 PKG	60520	POP AD56BS PRO PACK
59562	POP SSD44BS SHOP PACK	59475	POP AD42ABS LF SHOP PACK
59483	POP AD53ABS SHOP PACK	59470	POP AD32ABS SHOP PACK
57836	SHT MTL INS TKS2-632-130 PKG	60470	POP AD32ABS PRO PACK
AD48ABS201	ALUM OPEN END RIVET	59471	POP AD34ABS SHOP PACK
59451	POP SD56BS SHOP PACK	59513	POP AD44BS LF SHOP PACK
60473	POP AD42ABS PRO PACK	59541	POP SSD43SSBS SHOP PACK
59524	POP AD64BS LF SHOP PACK	59516	POP AD48BS SHOP PACK
60525	POP AD66BS PRO PACK	59624	POP AD64AH SHOP PACK
59474	POP AK42ABS SHOP PACK	59504	POP AD34BS SHOP PACK
2299-9	MTRK TOOL 9/16-18UNF	60475	POP AD42ABS LF PRO PACK
59661	POP ABUP 1/8 SHOP PACK	59508	POP AD42BS LF SHOP PACK

SEF Part Number	Part Description	SEF Part Number	Part Description
59607	POP AK53H SHOP PACK	59509	POP AD43BS SHOP PACK
60476	POP AD43ABS PRO PACK	PNT310-I	POP NUT Lever - Imperial Flat
59472	POP AD41ABS SHOP PACK	60624	POP AD64AH PRO PACK
59435	POP SD32BS SHOP PACK	59453	POP SD62BS SHOP PACK
59506	POP AD42BS SHOP PACK	5288-5	P/TOOL 5/16-18
59515	POP AD46BS SHOP PACK	5821	ADVANCE AUTO CENHC-17A
59520	POP AD56BS SHOP PACK	5511-14	TAPRSERT TL M14X1.25FORD/CRSL
59561	POP SSD43BS SHOP PACK	59802	POP AD43ABS-28 SHOP PACK
60928	1/8 DOUBLE ENDED C'SINK DRILL	60463	POP SD612BSLF PRO PACK
59510	POP AK43BS SHOP PACK	60435	POP SD32BS PRO PACK
59609	POP AD53H SHOP PACK	59606	POP AD84H SHOP PACK
3747-7	MTRK TOOL M7X1	SD62BS	STEEL OPEN END RIVET
5411-14	SAV-A-THREAD KIT M14X1.25 S/P	59503	POP AD32BS SHOP PACK
59599	POP AD64H SHOP PACK		
60453	POP SD62BS PRO PACK		
580-11	KIT TAP M11X1.5 CAST IRON		
60462	POP SD612BS PRO PACK		
60441	POP SD43BS PRO PACK		
59507	POP AK42BS SHOP PACK		
60508	POP AD42BSLF PRO PACK		
59540	POP SSD42SSBS SHOP PACK		
59512	POP AK44BS SHOP PACK		
59518	POP AD53BS SHOP PACK		
57821	SHT MTL INS TKS2-632-080		
59671	POP SD6437UGX SHOP PACK		
59592	POP AD44H SHOP PACK		
59565	POP SSD54BS SHOP PACK		
SD610BSLF	STEEL OPEN END RIVET		
60484	POP AD54ABS PRO PACK		
60506	POP AD42BS PRO PACK		
60536	POP AD812BS PRO PACK		
429-4-3	TAP 1/4-24NS PLUG ST/FL H2		
60544	POP SSD48SSBS PRO PACK		
60519	POP AD54BS PRO PACK		
60547	POP SSD56SSBS PRO PACK		
59590	POP AD42H SHOP PACK		
60485	POP AD56ABS PRO PACK		
60451	POP SD56BS PRO PACK		
60581	POP AD8187TFBS PRO PACK		
59436	POP SD34BS SHOP PACK		